



JUNE 2015 SAMPLE COMPUTATION	
<i>26F-0004</i>	
<i>1 Bedroom with Balcony</i>	<i>30.15</i>
CLIENT NAME:	

TOTAL CONTRACT PRICE	4,010,000
RESERVATION FEE	40,000
BUYER'S PROMO	-

OPTION	PAYABLE PERIOD (in mos.)	AMOUNT	DUE DATE
OPTION 1: SPOT PAYMENT		4,010,000	
<i>LESS: BUYER'S PROMO</i>		-	
<i>NET OF DISCOUNT</i>		4,010,000	
<i>SPOT</i>	100%	4,010,000	
<i>LESS: DISCOUNT</i>	10%	334,167	
<i>LESS: RESERVATION FEE</i>		40,000	
AMOUNT DUE		3,635,833	<i>W/IN RESERVATION MONTH</i>
0%	21	-	<i>MONTH 1 TO 21</i>
0%	BALANCE	-	<i>UPON TURNOVER</i>

OPTION 2: REGULAR PAYMENT		4,010,000	
<i>LESS: BUYER'S PROMO</i>		-	
<i>NET OF DISCOUNT</i>		4,010,000	
<i>LESS: RESERVATION FEE</i>		40,000	
20%	21	36,286	<i>MONTH 1 TO 21</i>
80%	BALANCE	3,208,000	<i>UPON TURNOVER</i>

INDICATIVE MONTHLY AMORTIZATION RATES (REGULAR)

BANK FINANCING

5 YEARS @ 12% INTEREST
 10 YEARS @ 12% INTEREST
 15 YEARS @ 12% INTEREST

5 YEARS @ 12% INTEREST	Php71,360.19
10 YEARS @ 12% INTEREST	Php46,025.48
15 YEARS @ 12% INTEREST	Php38,501.39

IN-HOUSE FINANCING

5 YEARS @ 18% INTEREST
 10 YEARS @ 19% INTEREST

5 YEARS @ 18% INTEREST	Php81,462.12
10 YEARS @ 19% INTEREST	Php59,884.49

IMPORTANT:

1. Reservation Fee is non-transferable and non-refundable
2. Marketing Briefing has been conducted prior to reservation fee
3. Original copy of Quotation Sheet forwarded to buyer
4. First Down payment is payable within 30 days from Reservation Date
5. Admin Briefing is to be conducted within 30 days from Reservation Date

 Buyer's Signature over Printed Name

 Marketing Officer's Signature over Printed Name